

10 Steps to Finding the Best Software for Your Company

Finding the right software for your business is challenging, and even harder when you're also busy trying to run your business. Here are some tips from a carrier executive who recently successfully completed the process:



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Have someone in place who's dedicated to implementing the best systems for the business

Give the person doing the software search the time they need

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Make a checklist of what you need

30 Days Free Trial

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Shop around; talk to multiple vendors and take advantage of 30-day free trials where available.

Don't be afraid to ask the hard questions and call possible vendors multiple times if needed

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Make sure the vendor is a good fit for you, your budget and your partners

Find a vendor who is responsive and answers your questions.

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Get the integrations you need—while you're negotiating is the best time to ask for what you need.

Try multiple versions to determine which ones best meet your criteria

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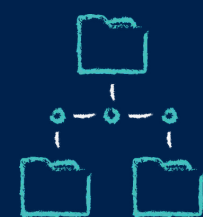


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Consider what the vendor's ecosystem looks like—do they offer solutions you need?

Ask whether the systems capabilities align with your overall business strategy.

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Want to know more? Get our free white paper, *Dealing with Data Overload*, that details the journey taken by Quality Transport's Amanda Schuier.

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